DANMON NEWSLETTER

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Danmon Asia would like to take this opportunity to wish our valued customers New Year 2020 Success and Prosperity and we very much thank you for your cooperation to make our service reach more to different users throughout Vietnam. As a non-stop efforts, we are pleased to issue our monthly Newsletter in an attempt to introduce some of the latest equipment and solutions for our customers operating in Broadcasting, Pro Audio, Telecom and AV Industry in Vietnam.

Our **January Newsletter** is focused on the new updates of products and solutions from our manufacturers including Editshare, Ross Video, Sennheiser, Tascam, Genelec and Panasonic. All these brands are well-organised all over the world and are well used and praised by Vietnamese customers for clearly improving the daily-work efficiency for both organisations and individuals.

The list of our suppliers is as below:

AJA:
www.aja.com
AMX:
www.amx.com
EditShare:
www.editshare.com
Exir Broadcasting:
www.exirbroadcasting.com
Genelec:
www.genelec.com
Guntermann & Drunck:
www.gdsys.de
K-Array:
www.k-array.com
Neumann:
www.neumann.com
NTP Technology:
www.ntp.dk
Phabrix:
www.phabrix.com

Ross Video:
www.rossvideo.com
Rycote:
www.rycote.com
Sencore:
www.sencore.com
Sennheiser:
www.sennheiser.com
Studer:
www.studer.com
Tascam:
www.tascam.com
TC Electronic:
www.tcelectronic.com
Trilogy:
www.trilogycomms.com
Yamaha:
www.vn.yamaha.com
Yellowtec:
www.yellowtec.com

EDITSHARE

Editshare is a world-leading brand in the end-to-end shared storage system for various applications. In this monthly Newsletter, Danmon Asia appointed as Editshare's exclusive distributor in Vietnam would like to introduce EFS 40NL to orgnisational users in Vietnam.

EFS 40NL

EditShare 40NL is a storage node that's intended for "parking" media that still needs to be accessible almost instantly, but which doesn't
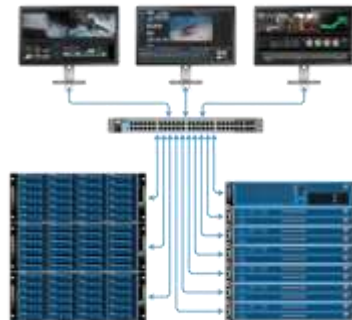

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need the extreme speed called for in the middle of an online 4K/UHD production workflow. It's the ideal product to save the material you know you're going to need soon - but not right now. And because of this, it costs significantly less than production-speed storage. And yet it still has all the robustness and reliability of EFS.

One or more EFS 40NL "parking" nodes can be added to an existing EFS shared storage cluster as a repository for unused media assets and project components that would otherwise take up valuable online storage. Doing so takes advantage of the EFS "Storage Node Group" concept which permits users to

assign media spaces to a specific set of nodes and define how the files in the media space are protected. What's more, it's easy to use, because EFS 40NL uses the same namespace as EFS Production Storage, which means there are no complicated procedures or routines to move content between systems. You don't even need to import or export. It's all just there - in the same virtual place.

To safeguard against failure of production storage, EFS 40NL nodes can be combined with an EFS Metadata server (multiple for high-availability) to function as a low-cost, fully-independent failover cluster. With the addition of the metadata server, each storage cluster will support a single namespace that will remain unaffected should a disaster destroy the other. Replicating content is easily accomplished with the EditShare Sync Tool.

EFS 40NL is changing the way creative people think about nearline storage. It's a new way to simplify your production lifestyle.

ROSS

As Master Distributor of Ross Video in Vietnam, Danmon Asia has continuously been presenting many high-valuable products and solutions of this world-famed manufacturer to Vietnamese television stations. In this December Newsletter, we would like to introduce the Graphite All-In-One system.

Graphite All-In-One Production System

Real Switcher. Real Graphics. Real Audio. Graphite is an all-inclusive system that combines superb big switcher performance with visually stunning 3D graphics, instant access clip servers and pristine audio clarity – all with the reliability of separate system components.

Some key highlights of the product are:
· Compact Production Solution
· Ultra-reliable
· Ultra-durable
· Fully-equipped system
· Flexible workflow
· Incremental growth

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Features are highlighted as below:

Carbonite Switcher

Switch with confidence on Carbonite – the hallmark Ross Video product. Decades of production switcher experience have gone into this mid-sized power house, resulting in a truly incredible feature-set.

XPression Graphics

Near limitless layering on a single channel, with true 3D objects and

animations, XPression Graphite is the motion graphics engine that simply can't be matched by other all-in-one systems.

Integrated Clip Server

Creatively utilize video clips with instant access and frame accurate recall with XPression Clips. Record video or store XPression Graphite animations for use in your productions

Unmatched Audio

Handle demanding live audio with the professional 48-channel RAVE audio mixer. Enjoy the features of a

dedicated audio mixer including 24-bit processing with sample rate conversion, SDI-embedded channel pair management, and audio EQ

DashBoard Control

Create a control workflow for your specific production environment, with DashBoard network control software.

Graphite PCIe

Graphite is built with unique hardware to ensure high quality performance and total reliability.

PANASONIC

Thương hiệu Panasonic đang ngày càng trở nên phổ biến hơn về các

sản phẩm tiêu dùng cả tại Việt Nam và trên thế giới. Trong bản tin này, Danmon Asia trân trọng giới thiệu dòng camera PTZ của Panasonic dùng trong hệ thống

nghe nhìn tại các khách sạn và trường học.

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Dòng camera độ phân giải full HD tích hợp khả năng quay lên xuống – qua lại dùng cho giảng dạy, hội họp và các ứng dụng đa dạng khác.

Series AW-HE40 với các camera tích hợp độ phân giải full HD thực hiện các ứng dụng quay phim tại chỗ đa dạng đòi hỏi video chất lượng cao như hội nghị, giảng dạy hay các sự kiện khác với khả năng zoom hiệu suất cao, góc quay rộng và khả năng tái tạo màu sắc xuất sắc. Ngoài khả năng truyền tín hiệu video thông qua IP, khả

năng hỗ trợ PoE+ cũng giúp năng lượng được cung cấp thông qua cáp LAN. Kết quả là việc lắp đặt tốt hơn, tạo ra 1 ngoại lệ chưa từng có. Thiết bị cũng hỗ trợ tín hiệu video đầu ra chuẩn HD-IP, xuất tín hiệu video và audio thông qua cổng USB, và ghi hình bằng thẻ SD.

Các tính năng chính:

· Cảm biến 1/2.3-type MOS
· Ống kính quang học hiệu suất cao với khả năng zoom 30x/ Siêu phân giải Zoom 40x
· Tín hiệu đầu ra vẫn ghi nhận hình ảnh trong suốt các chuyển động định sẵn; Hỗ trợ thao tác một camera
· Có thể chọn chuẩn video SDI hoặc HDMI tùy theo nhu cầu sử dụng
· Được trang bị chế độ dải linh động cao (HDR)
· Tính năng âm thanh đầu vào

· Bộ nhớ định sẵn lên đến 100 vị trí quay
· Các tính năng như ngưng hình trong thời gian định sẵn, zoom mở rộng kỹ thuật số và cài đặt nhiệt độ màu có thể

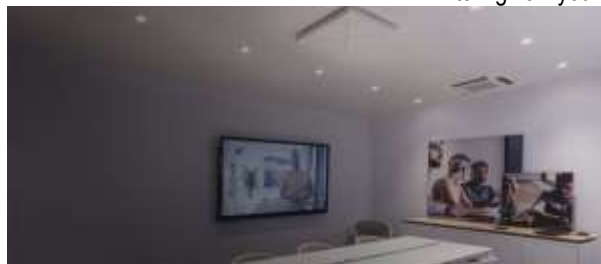được phân cho các nút người dùng trên các bộ điều khiển của Panasonic.
· Được trang bị cổng kết nối điều khiển từ xa RS422, lên đến 7 camera có thể được điều khiển thông qua điều khiển nối tiếp từ bộ điều khiển
· Được trang bị cổng kết nối điều khiển từ xa RS232C (hỗ trợ chuẩn giao tiếp nối tiếp tiêu chuẩn), lên đến 7 camera có thể được điều khiển thông qua kết nối tuyến tính.
· Lên đến 4 camera có thể được thao tác với 1 bộ điều khiển từ xa không dây (model AW-RM50G được mua riêng)
· Lắp đặt dễ dàng nhờ sử dụng cơ chế khóa xoay

SENNHEISER

SENNHEISER

Getting more known to the world due to its trust-worthy products, Sennheiser is a strong brand to both professional and semi-professional users. In this December Newsletter, Danmon Asia would like to introduce the TeamConnect Ceiling 2 Microphone to meetings.

TeamConnect Ceiling 2 Raise your meetings to a higher level.

We perfected our ceiling microphone TeamConnect Ceiling to give you an unprecedented meeting experience. The result is TeamConnect Ceiling 2 with patented beam forming technology and other outstanding

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features. Experience excellent Sennheiser audio quality and use the entire meeting room in a way that suits your personal meeting culture: During the meeting, participants can move freely and flexibly in the room, sit at the table or give presentations.

Benefits & Features:

Speak freely

Thanks to the unique patented automatic beamforming technology, your messages are clearly transmitted to external meeting participants from anywhere in the meeting room.

Everything under control

Optimize your digital workflows with Sennheiser's Control Cockpit software. The microphone can be easily controlled and monitored from anywhere in the corporate network.

Perfect integration

For 100% connectivity - Connect the microphone via analogue or digital DANTE™ audio outputs to any conference system.

Easy to install

Power-over-Ethernet (PoE) makes integration of the ceiling microphone very easy. An open media control

protocol (API) allows you to make individual adjustments.

Microsoft Teams certified

The Sennheiser TeamConnect Ceiling 2 microphone is certified for Microsoft Teams Rooms when deployed with Microsoft-certified DSPs.

DDM Ready

TeamConnect Ceiling 2 uses the latest Audinate chip set to make the day-to-day business of IT managers and integrators even easier. The ceiling microphone is therefore fully compatible with the Dante Domain Manager™ and benefits from the numerous advantages

GENELEC

Genelec - the global leader in professional audio monitoring - has announced the availability of the new 4430 two-way active installation loudspeaker, the first model to incorporate the company's

ground-breaking Smart IP technology, combining exceptional sound quality with single cable convenience. Danmon Asia as Genelec's exclusive distributor in Vietnam would like to introduce this mode in our December Newsletter.

4430A Smart IP Installation Speaker

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Looking for exceptional sound over IP? The 4430A offers power, audio and loudspeaker management via a single standard CAT cable, delivering unrivalled flexibility, cost-effectiveness and simplicity of installation.

Power to speaker

Combining class-leading sound quality with single cable convenience, the 4430 A uses PoE to produce uncompromised SPL and acoustic performance, and is fully compatible with both Dante and open steaming standards such as AES67 and ST2110-30. Manufactured in Finland using certified sustainable methods, the

4430A will provide decades of reliable service.

Power to the installer

As part of the Smart IP family, the 4430A integrates tightly with our Smart IP Manager software – which allows installers to configure and almost unlimited number of rooms, zones, loudspeakers and audio channels, and includes device discovery, a versatile room EQ tool set, system organization and status monitoring. After which, a public API command set allows the 4430A to

be integrated into house automation systems for day to day use. Easy.

Some key technologies are:

·   Active Crossovers
·   Directivity Control Waveguide Technology
·   Intelligent Signal Sensing Technology
·   Minimum Diffraction Enclosure Technology
·   Optimized Amplifiers
·   Protection Circuitry
·   Reflex Port Design
·   Room Response Compensation
·   Versatile Mountings

TASCAM

TASCAM recently announced the world for expanding professional Blu-ray Line with BD-MP1 Professional-Grade Blu-ray Player in the end of 2019. In this monthly

News, Danmon Asia as Tascam's sole distributor in Vietnam is happily presenting this new model

BD-MP1 Professional-Grade Blu-ray Player

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Building on the success of its popular BD-01U Blu-ray player, TASCAM introduces the new BD-MP1 professional-grade Blu-ray player. The BD-MP1 replaces the rugged and reliable BD-01U, incorporating dynamic features such as Power-on Play, and protective user control options. The BD-MP1 is the perfect choice for a wide range of commercial installations, including public, educational and commercial facilities, theaters,

amusement and entertainment businesses, to name a few.

The compact, single rack space BD-MP1 saves space by eliminating the need for discrete audio/video playback devices in an installed rack, accepting a broad range of media and file formats via three versatile input slots — disc tray (Blu-ray/DVD/CD), USB flash or SD card.

In addition to its versatile input options, the BD-MP1 supports all popular media and file formats include Blue-ray (BD-ROM, BD-R, BD-RE), DVD (DVD-ROM, DVD-R, DVD-RW), CD (CD-DA, CD-R), Video (MPEG1, MPEG2, MPEG4 AVC, VC-1, AVCHD, WMV), Image (JPEG, GIF, PNG) and Audio (LPCM, MP3, AAC, WMA).

A unique Power-on Play feature enables content to automatically begin playing immediately on power up, without having to engage the BD-MP1's Play feature. With Power-on Play active and Repeat Mode set to "On," content will automatically start, loop and play continuously until system power is turned off. In installed setups, this means a single power up of the integrated AV system will begin playing and looping content without having to press the Play button.

THE END